

# Future of Composable Ibexa DXP:

Deep dive in the Product Roadmap for 2025 & beyond

**RADOSLAW ZEP** – DIRECTOR OF PRODUCT MANAGEMENT



# Speaker



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Director of Product Management **Ibexa** 



## Agenda

**Recap of Q1 2024 – Q1 2025 – coming soon** 

**Release cycle for next versions** 

Strategic Roadmap 2025/2026 of Composable DXP

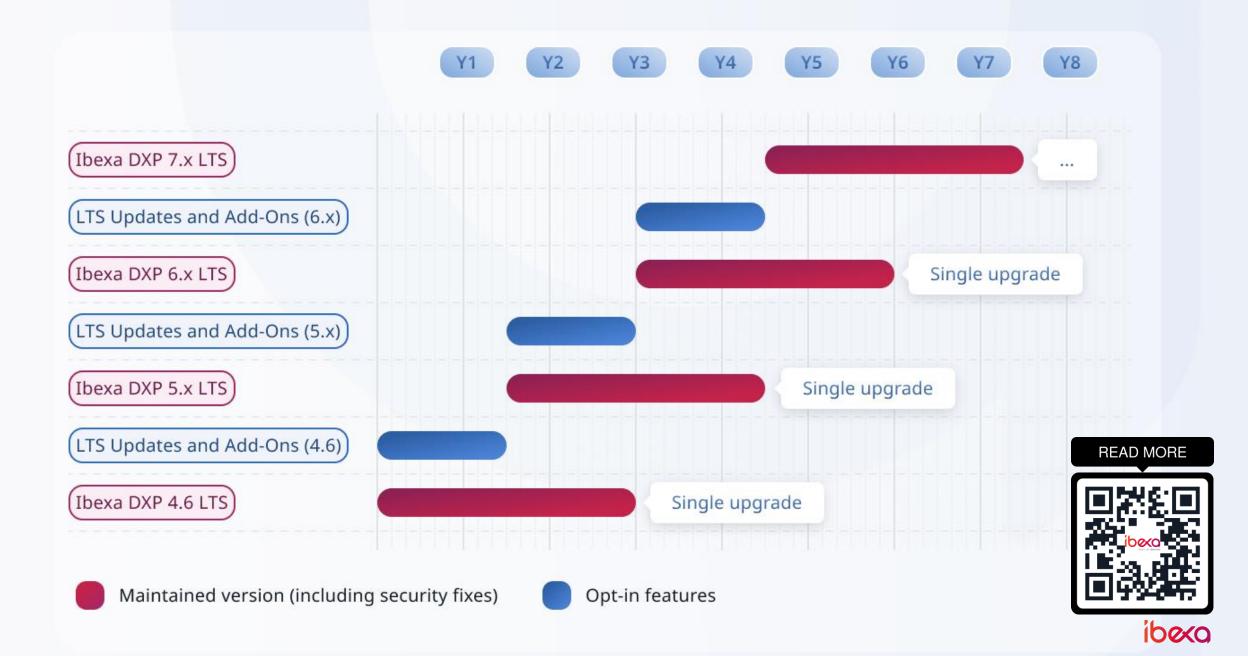
Key features highlights

Summary



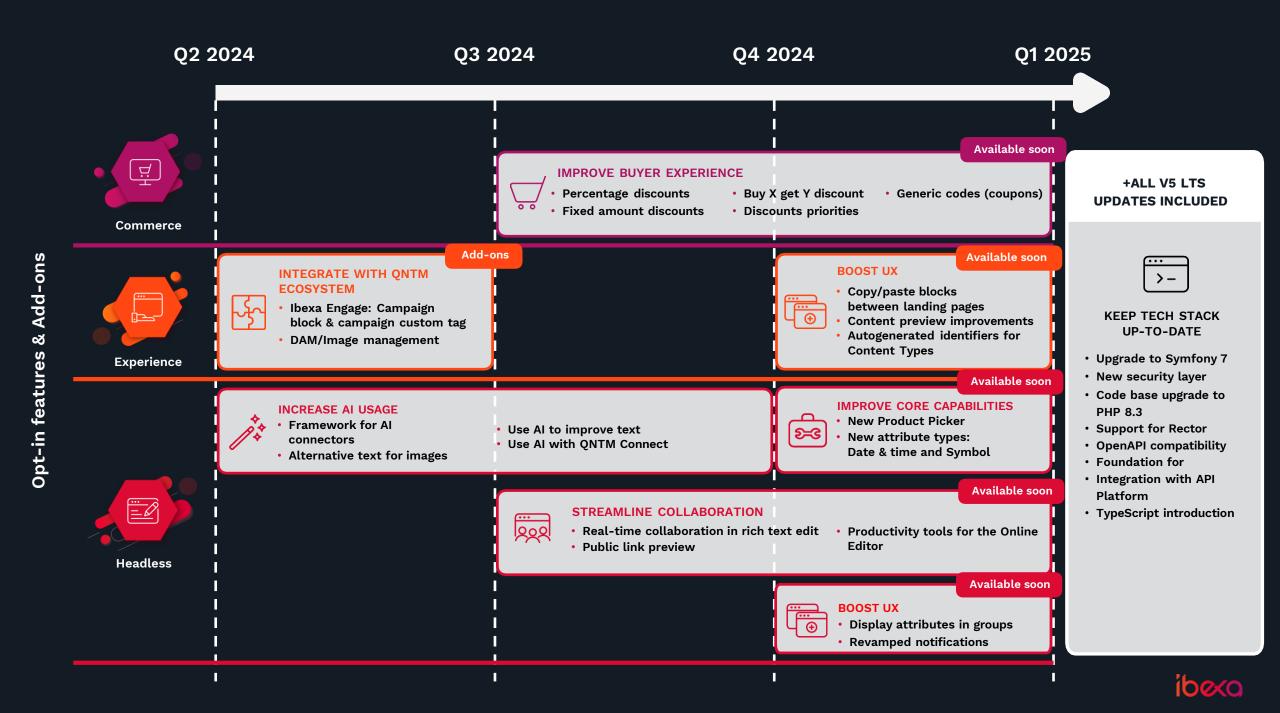


# Revolutionary, comfortable lifecycle



# Past & Present

What's coming in Ibexa DXP v5 LTS



# **Future & Next chapter**

Short- & Long-term objectives for Composable DXP v6 LTS

# **Our Value Proposition**

Differentiation & Hyper-Personalization

"A DXP with an integrated CDP"



#### **Go-to-Market**

"A DXP with a strong PIM"







### Cohesive Martech

"A unified interface for Marketers"



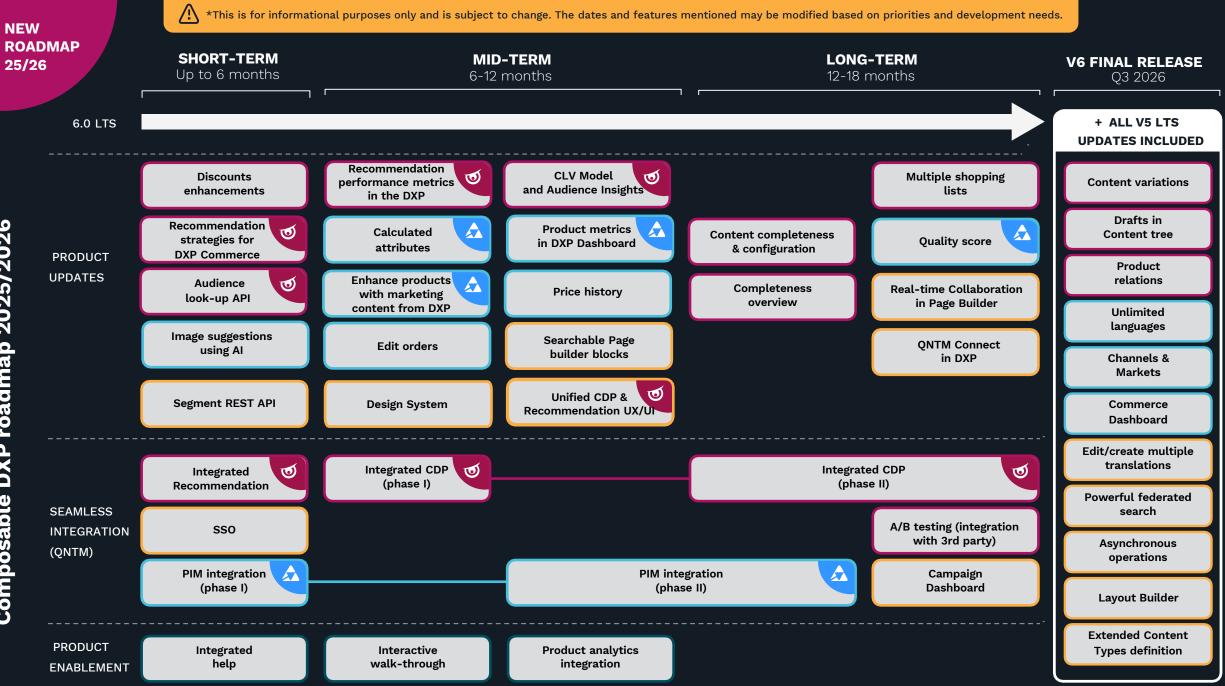
#ui #unified #connect #hub



Differentation	Go to Market	Cohesive Martech	In-Product Enablement					
COMPLETE OFFERING PROMOTION /	MARKETING & PRODUCT DATA ACCESS 🔻 🔻	COMPOSABLE PLATFORM 🔻						
<ul> <li>Content completeness configuration &amp; overview</li> <li>Product relations</li> </ul>	<ul> <li>Quable PIM integration</li> <li>Calculated attributes</li> <li>Quality score</li> </ul>	<ul> <li>Asynchronous operations</li> <li>SSO</li> <li>Segment REST API</li> <li>QNTM Connect in DXP</li> </ul>						
EXPERIMENTATION 🔻	MARKET COMPETITIVENESS 🔻	EASY TO	USE 🔻 🗸					
• A/B testing (integration with 3rd party)	<ul> <li>Image suggestion using AI</li> <li>Unlimited languages</li> </ul>	<ul> <li>Real-time Collaboration in Page Builder</li> <li>Campaign Dashboard</li> <li>Powerful federated search</li> </ul>	• Integrated help					
PERSONALIZED EXPERIENCES 🔻	SALES & COMMERCE CHANNELS  COPLOYMENT	EXPERIENC	CE BUILDING 🔻 🔻					
<ul> <li>Content variations</li> <li>Multiple shopping lists</li> <li>Integrated CDP</li> <li>Integrated Recommendation</li> </ul>	<ul> <li>Channels &amp; Markets</li> <li>Discounts enhancements</li> <li>Edit orders</li> <li>Commerce Deshboard</li> </ul>	• Drafts in Content tree • Layout Builder	• Interactive walk-through					
<ul> <li>Recommendation strategies for Commerce</li> <li>Recommendation performance metrics</li> <li>CLV Model &amp; Audience Insights</li> </ul>	Commerce Dashboard							
UNIFIED UX / CONTINOUS IMPROVEMENT								
• Discounts enhancements	• Quable UI improvements	<ul> <li>Design System</li> <li>Edit/Create multi translations</li> <li>Extended Content Types definition</li> </ul>	• Product analytics					
	<ul> <li>COMPLETE OFFERING PROMOTION &amp;</li> <li>Content completeness configuration &amp; overview</li> <li>Product relations</li> <li>EXPERIMENTATION </li> <li>A/B testing (integration with 3rd party)</li> <li>PERSONALIZED EXPERIENCES</li> <li>Content variations</li> <li>Multiple shopping lists</li> <li>Integrated CDP</li> <li>Integrated Recommendation</li> <li>Recommendation strategies for Commerce</li> <li>Recommendation performance metrics</li> <li>CLV Model &amp; Audience Insights</li> </ul>	<ul> <li>COMPLETE OFFERING PROMOTION / MARKETING &amp; PRODUCT DATA ACCESS</li> <li>Content completeness configuration &amp; overview</li> <li>Product relations</li> <li>Product relations</li> <li>Quable PIM integration</li> <li>Calculated attributes</li> <li>Quaity score</li> <li>MARKET COMPETITIVENESS</li> <li>Image suggestion using AI</li> <li>Unlimited languages</li> <li>SALES &amp; COMMERCE CHANNELS DELOYMENT</li> <li>Content variations</li> <li>Multiple shopping lists</li> <li>Integrated Recommendation</li> <li>Recommendation strategies for Commerce</li> <li>Cut Model &amp; Audience Insights</li> <li>Ut Model &amp; Audience Insights</li> </ul>	COMPLETE OFFERING PROMOTION / MARKETING & PRODUCT DATA ACCESS       COMPOSABLE PLATFORM         • Content completeness configuration a overview       • Quable PIM integration         • Product relations       • Quable PIM integration         • ArB testing (integration with 3rd party)       • MARKET COMPETITIVENESS       • EASY TO Builder         • A/B testing (integration with 3rd party)       • Image suggestion using AI • Unlimited languages       • Real-time Collaboration in Page Builder         • Content variations       • Image Suggestion using AI • Unlimited Languages       • Channels & Markets         • Content variations       • Channels & Markets       • Deverful federated search         • Content variations       • Channels & Markets       • Drafts in Content tree         • Integrated Recommendation strategies for Commerce       • Commerce Dashboard       • Drafts in Content tree         • Layout Builder       • UNIFIED UX / CONTINOUS IMPROVEMENT       • Design System         • Discounts enhancements       • Quable U improvements       • Design System					

#### \*This is for informational purposes only and is subject to change. The dates and features mentioned may be modified based on priorities and development needs.

	<b>SHORT-TERM</b> Up to 6 months	MID-TERM 6-12 months	LONG-TERM 12-18 months
ibeco dxp	<ul> <li>Discounts enhancements</li> <li>Image suggestions using AI</li> <li>Segment REST API</li> <li>Design System</li> <li>SSO</li> <li>Integrated Recommendations</li> <li>Integrated help</li> </ul>	<ul> <li>Searchable Page Builder blocks</li> <li>Price history</li> <li>Edit orders</li> <li>Design System</li> <li>Interactive walk-through</li> <li>Product analytics integration</li> </ul>	<ul> <li>Product relations</li> <li>Content variations</li> <li>Content completeness configuration &amp; overview</li> <li>Drafts in Content tree</li> <li>QNTM Connect in DXP</li> <li>Multiple shopping lists</li> <li>Unlimited languages</li> <li>Real-time collaboration in Page Builder</li> <li>Channels &amp; markets</li> <li>Commerce Dashboard</li> <li>Extended Content Types definition</li> <li>Edit/create multiple translations</li> <li>Powerful federated search</li> <li>Asynchronous operations</li> <li>Layout Builder</li> </ul>
Dedicated PIM	<ul> <li>SSO</li> <li>Integration with DXP (phase I)</li> <li>Enhance products with marketing content from DXP</li> <li>Quable UI improvements</li> </ul>	<ul> <li>Calculated attributes</li> <li>Quable UI improvements</li> <li>Product stats in DXP Dashboard</li> </ul>	<ul> <li>Integration with DXP (phase II)</li> <li>Quality score</li> </ul>
CDP & Personalized Recommendations	<ul> <li>SSO</li> <li>Integrated Recommendation in DXP</li> <li>Recommendation strategies for DXP Commerce</li> <li>Audience look-up API</li> </ul>	<ul> <li>Integrated CDP (phase I)</li> <li>Recommendation performance metrics in the DXP</li> <li>CLV Model and Audience Insights</li> <li>Unified CDP &amp; Recommendation UX/UI</li> </ul>	• Integrated CDP (phase II)





# Differentiate your business & products



# Image: state sta

**SHORT-TERM** (Up to 6 months)

#### V5 LTS update

#### **Key features:**

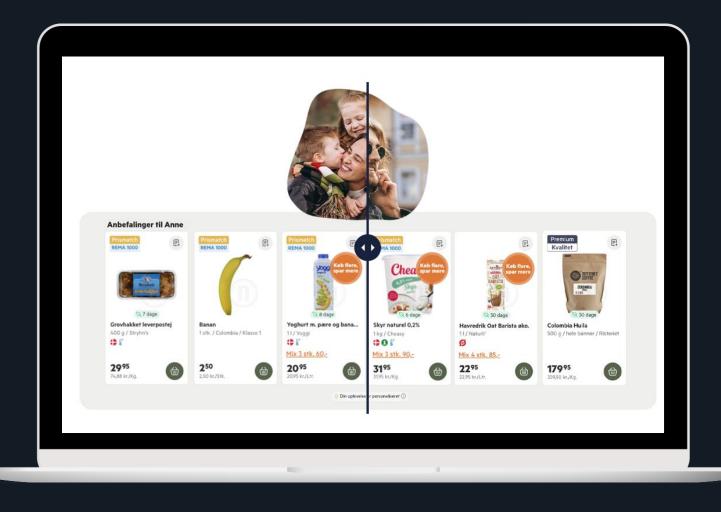
- Personalized recommendations for every step of the sales funnel: from the exploration phase to the check-out step
- Available in the Commerce DXP
- Predefined scenarios:
  - The Personal Shopping Assistant,
  - O Other Customers Have also Seen,
  - Other Customers Have also Purchased (Cross-sell)

#### **Benefits:**

- Personalized shopping experiences
- Boost conversions
- Increase average order value

# Recommendation strategies for DXP Commerce

Differentation





# **Completeness in DXP**

#### Differentation

**Content Type/Product Type** 



#### Flexibly configure

- Factors & rules that matter for content and product completeness
- Adjust completeness calculation to different channels
  - or languages

#### **Content/Product**



#### **Track Completeness level**

- Easily identify what's missing on each content or product
- Filter items by completeness %

#### **DXP Dashboard**

V5 LTS update



#### **Quick insight**

- Overall overview of content & product completeness vs different dimensions: type, product categories, languages, channels
- Track quality on different levels



# LONG-TERM

12-18 months

#### V5 LTS update

#### **Key features:**

- Create & manage multiple shopping lists
- Share with other buyers

#### **Benefits:**

- Deliver rich buyer experience
- Enhance storefront components
- Improve core Commerce capabilities

## Multiple Shopping lists Differentation

Add to cart       Edit       •••         Details Updated March 27, 2023, 11:36       •••       •••       •••       •••         Product name       Code       Stock status       Added       Unit price       Quantity         Image: Status       Added       Unit price       Quantity         Image: Status       Added       Unit price       Quantity         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: Status       March 27, 2023, 11:36       \$2500,00       10000       Add to cart       •••         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: Status       March 27, 2023, 11:36       \$2500,00       10000       Add to cart       •••         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: March 27, 2023, 11:36       \$2500,00       10000       Add to cart       •••         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: March 27, 2023, 11:36       \$2500,00       10000       Add to cart       •••         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: March 27, 2023, 11:36       \$2500,00       10000       Add to cart       •••         Image: Laptop Apple MacBook Pro 14       Ser0293429       Image: March 27, 2023, 11:36       \$2500,00       10000       Add to cart	SELF-CARE 🗸	UROLOGICAL 🗸	DIABETES	RESPIRATORY					CART
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< 1 2 3 4 from 200 >			Ser0293429	In stock	March 27, 2023, 11:36	\$2500,00	100000	Add to cart	)
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# Accelerate Go to Market



# **SHORT-TERM** Up to 6 months

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#### V5 LTS update

#### Key features:

- New discounts types: Shipping discount, Volume discount
- Unique discount codes (coupons)
- Discounts copy

#### Benefits:

- Enhance the Discounts module with more promotions scenarios
- More flexible pricing methods
- Quickly define similar discounts

# **Discounts enhancements**

#### Go-To-Market

New shipping discount	
⊘ General properties ⊙ Target group ⊙ Products ⊙ Conditions ♀ Discount value ③ Summary	
Customer gets O Free shipping Discount shipping value %	
For shipping method All Specific methods	
Set up a relation with one or more categories	
Exclude shipping rates over a certain amount	
Previous Discard Continue	

#### **MID -TERM** 12 – 18 months

#### **PRODUCT UPDATE**

#### Key features:

- Combine different attributes values in one
- Create formulas with intuitive interface
- Automatic update of calculated fields

#### **Benefits:**

- Flexibly use for more complex use cases in product specification
- User-friendly interface
- Eliminate manual data entry

# **Calculated attributes**

Go-To-Market

Object type	Document type	
Document	v Product v	+ New document typ
	Manage formula ③ ×	
Charcuterie	= Your formula	
> Marketing	Fonctions	
✓ Nutrition	Σ CONCAT() Rervoie la concaténation de plusieurs éléments.	
# Calories	E MOY() Renvoie la moyenne arithmétique de ses arguments.	
# Protéines	X         MEDIAN()         Soon           Renvole la valeur médiane de ses arguments.         Soon	
# Lipides # Glucides	X         Remplace (a première correspondance par la valeur de remplacement.         Soon	
# Sel	LOWER()     Convertit le texte en minuscules.     Soon	
# Energie	∑ UPPER() Soon	
∑ Liste des allergènes	All values are required to run the formula.     Annuler Save formula	
> Composition	Help text	
> Packaging		
	Set(s) of attribute	

#### **LONG-TERM** 12 – 18 months

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V6 LTS

#### **Key features:**

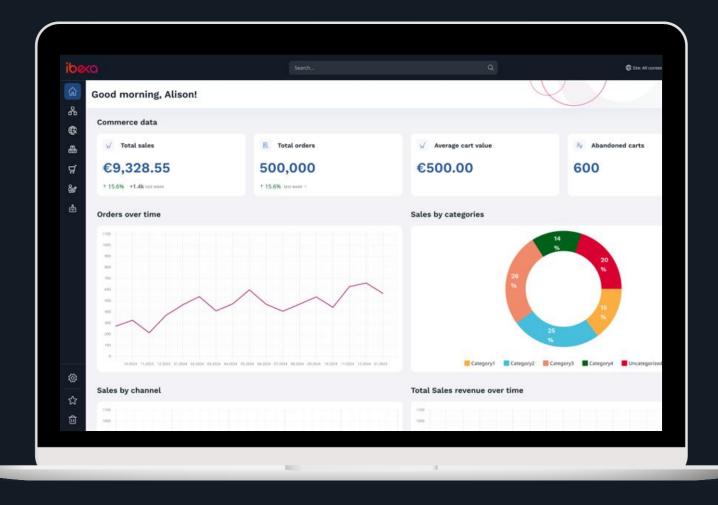
- New blocks presenting key metrics and stats in the Customizable dashboard
- Examples: Average order value, Orders over time, Total Sales revenue vs time period, Discounts performance, Sales by categories, Top buyers...

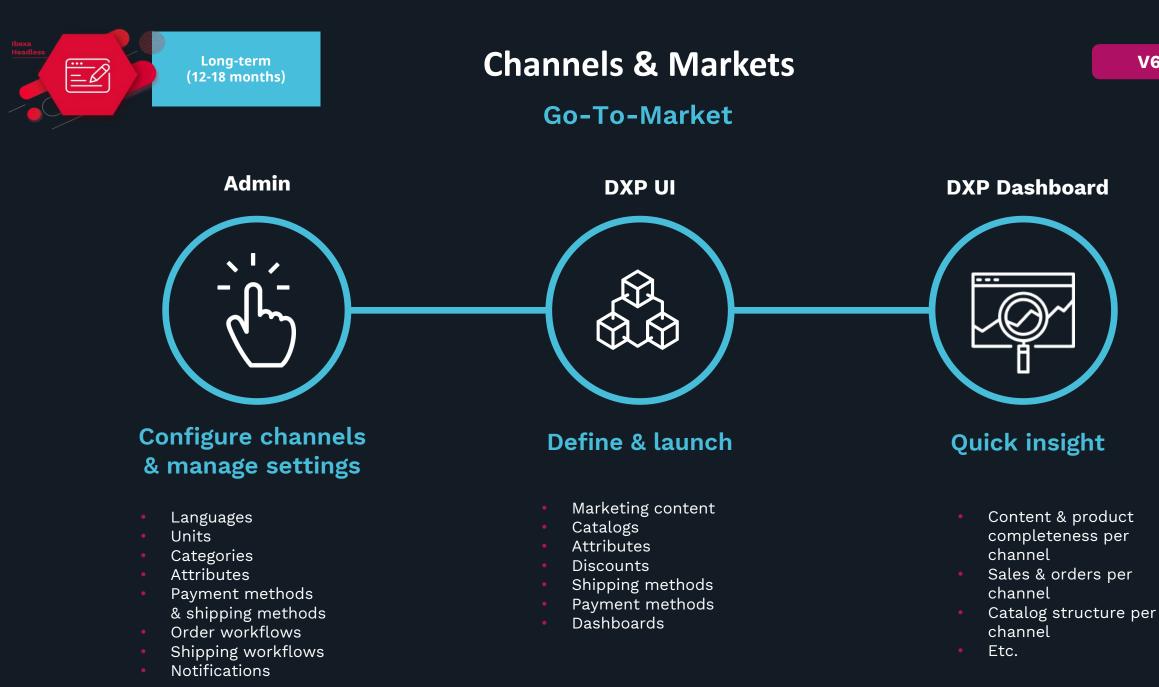
#### **Benefits:**

- Quick insights into Commerce KPIs
- Easily track sales & discounts performance
- Adjust dashboard to your preferences

# **Commerce dashboards**

#### Go-To-Market







V6 LTS



# **Cohesive Martech**

#### A complete marketing Platform absorbing your complexity



#### **LONG-TERM** 12 – 18 months

#### V5 LTS update

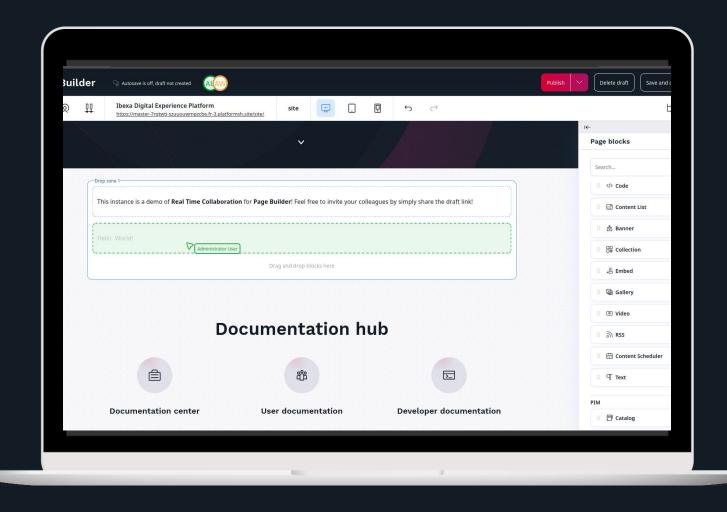
#### **Key features:**

- Invite your team members
- Work collaboratively on one landing page in real-time
- Track other users changes

#### **Benefits:**

- Streamlined collaboration for remote teams present in different locations
- Boost user experience

### Real-time collaboration in the Page Builder Cohesive Martech



# LONG-TERM

V6 LTS

#### Key features:

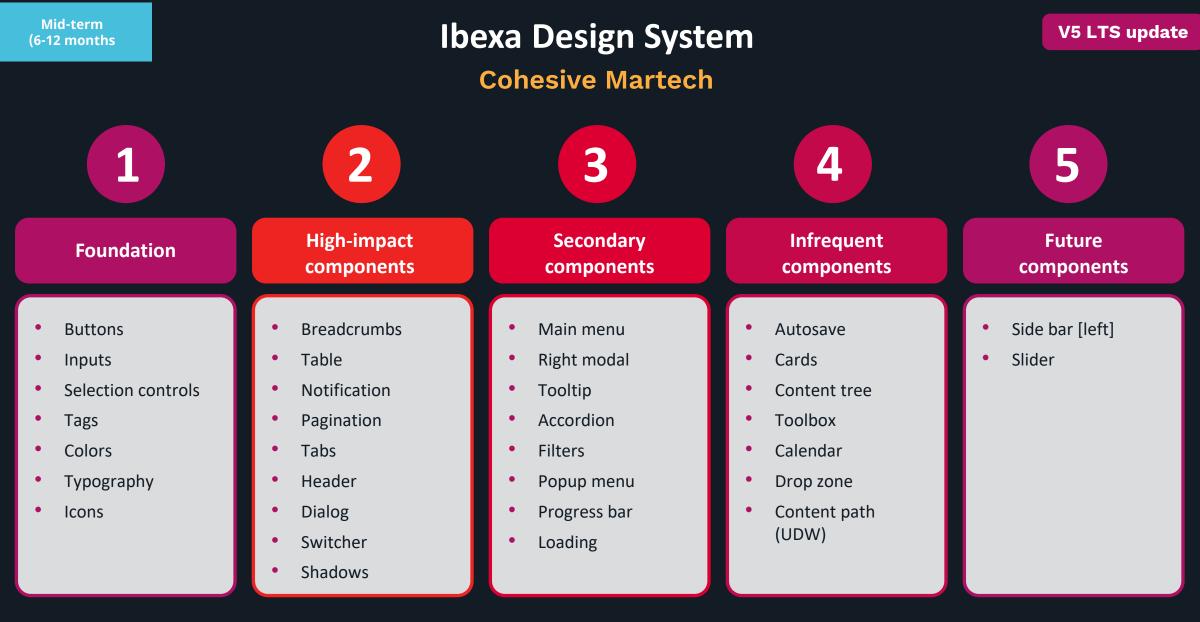
- Customize & adjust default layouts and zones in the Page Builder
- Split zones into selected blocks

#### **Benefits:**

- More flexible way to define the structure of landing pages
- No need to ask IT to create new layout or change existing one
- Easy to use by marketers

# Layout builder Cohesive Martech

Page Builder Autosave is en, draft created							
	٦,	ଭ	₽₽	Helse Corp. eu-5.platformsh.site/es/%E2%80%8E	-		
	ibea	٥	Produ	ctos Careers - About us - Test - News -	Stories -		
Drop 2	onet	<u>.</u>	) 000	)			
Innovation							
This is how we change the world. This is how we make							





# **In-Product Enablement**

Simplify user onboarding & speed up features adoption



**MID-TERM** 6 – 12 months

V5 LTS update

#### Key features:

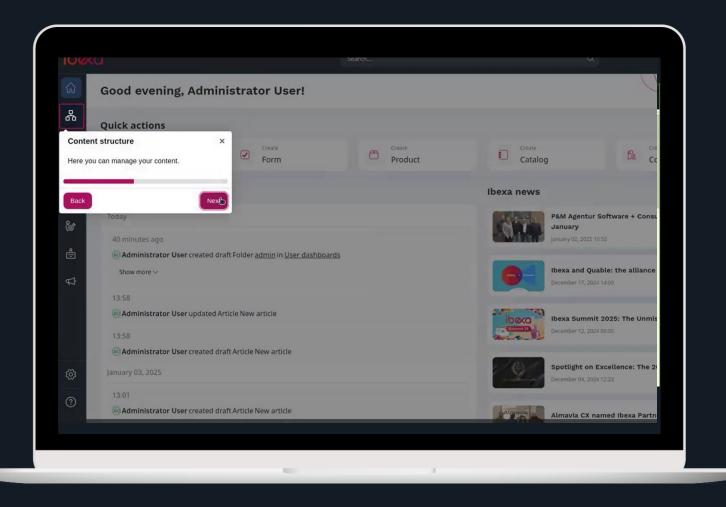
- Step-by-step onboarding and tips for users
- Integrated help & roadmap quick link
- Submit idea or report the issue

#### **Benefits:**

- Handy quick links to useful guides & learning portal
- Guide new users through the platform & reduce time-to-value
- Help existing users discover new features contextually
- Share your feeback about the product instantly

# Integrated help & Interactive walk-through

#### **In-Product Enablement**



# Your vote is crucial for us!



Share your feedback & ideas

# **Product Cafe** Join us & discuss your ideas

Time: **DAY 2 14:30-16:00** 

Location: Mare Nostrum B-F



# Thank you! For all your insights & feedback